

## Vendor Notebook—McKesson renews distribution contract with CVS Caremark

July 13, 2009 | Eric Wicklund, Managing Editor

**McKesson**, based in San Francisco, has renewed its distribution agreement to supply CVS Caremark with branded and generic drugs.

**Allscripts-Misys Healthcare Solutions**, based in Chicago, has announced that Omega Medical has selected Allscripts' Practice Management and Payerpath claims management solutions for its physician practice clients in South Carolina and surrounding states.

**HealthPort**, based in Alpharetta, Ga., has announced that Resurrection Health Care of Chicago has signed an agreement to implement the company's RACPro Basic software, designed to help hospitals with access to records and activity reports needed for the Centers for Medicare and Medicaid Services' Recovery Audit Contractor initiative.

**Skytron**, based in Grand Rapids, Mich., has expanded its supplier agreement with San Diego-based Amerinet to include Skytron's Asset Manager RTLS-RFID offering, powered by Awarepoint.

**CareMedic Systems**, a Cincinnati-based developer of solutions for managing patient financial data, has entered into an OEM agreement with Cincom Systems to integrate Cincom Knowledge Masrter software with CareMedic's Patient Access Management solution.

**UPP Technology, Inc.**, a Downers Grove, Ill.-based provider of IT staffing services, software and other technology solutions, has been named a preferred IT project and staff augmentation vendor for the Blue Cross Blue Shield Association, based in Chicago.

**MEDai, Inc.**, and **Gold Standard**, two Elsevier companies, have launched MTM 360, a medication therapy management system that combines MEDai's Rick Navigator Guidelines with Gold Standard's MTM Exchange to allow health plans, benefit sponsors and other payers to meet the expanded MTM requirements for 2010 and beyond for their Medicare Part D business.

**Broadlane**, based in Dallas, has announced that Scottsdale Healthcare in Scottsdale, Ariz., has selected the company's Workforce Management product to help manage the \$9 million in annual workforce spending at its three acute care hospitals.

The law firm of **Mintz, Levin, Cohn, Ferris, Glovsky and Popeo, P.C.**, has expanded its healthcare fraud and abuse practice by forming the Health Care Enforcement Defense Practice Group, consisting of select Mintz Levin attorneys in the firm's Washington, New York and Boston offices.

**Excel Venture Management**, based in Boston, has closed its debut fund with \$125 million in capital commitments. The Excel medical Fund will be invested in early- to late-stage companies with transformative life science technologies that can address multiple markets.

**SXC Health Solutions**, a Lisle, Ill.-based provider of technology and pharmacy benefit management (PBM) services, has announced that the Presbyterian Health Plan,

based in Albuquerque, N.M., with an annual drug spend of approximately \$150 million, has awarded an 18-month contract, with an option for one additional year, for the company's PBM services.

**The Huron Consulting Group**, based in Chicago, has added three managing directors - Donald S. Bialek, John M. Bodine and Linda F. McCann - focused on hospital performance improvement in the areas of clinical operations, healthcare valuation and revenue cycle management, respectively.

**HMS** has been awarded a contract from the state of Mississippi's Division of Medicaid to provide various third party activities, including data matches with commercial and government insurers, commercial and Medicare recoveries, Medicare buy-in services and Medical Support Enforcement services.

**RTM Consulting**, a Cincinnati-based provider of resource management solutions, has announced that The TriZetto Group, Inc., has selected the company's Just-in-Time Resourcing solution for management of professional and consulting services personnel.

**WellNet Healthcare**, a Bethesda, Md.-based healthcare IT company which focuses on analyzing companies' benefit programs, has released, through its Healthcare Interactive subsidiary, Point to Point Healthcare (P2P), a social networking platform designed to allow consumers to manage their healthcare from a single, secure Web 2.0 application.

**Consumer Health Technologies, Inc.**, of Fort Lauderdale, Fla., has announced a partnership with **Health Advocate, Inc.**, of Plymouth Meeting, Pa., to include Health Advocate's program of independent healthcare advocacy and assistance to subscribers of Consumer Health's BenefitSpan consumer-directed healthcare (CDHC) platform.

**Zepherella**, based in Chapel Hill, N.C., has launched its self-named online healthcare service for physicians and consumers, designed to provide upfront pricing, potential discounts and guaranteed collections.

**Innovative Card Scanning**, a Plano, Texas-based developer of insurance card and ID scanning solutions tailored for physician offices, hospitals and medical billers, has announced the successful implementation of its DocketPORT scanners and ScanSharp imaging software at University Hospitals of northeast Ohio.

**Medical Data Systems, Inc.** of Vero Beach, Fla., has opened a Primary Collections Operations office. After a two-decade tenure in healthcare receivables management, focusing on aged receivables, the company is expanding its services to include primary bad debt collections for the healthcare industry.

**US Oncology, Inc.**, based in The Woodlands, Texas, has announced that OncologyRx Care Advantage, the company's national oral oncology specialty pharmacy service, has exceeded the \$15 million mark and assisted more than 3,300 patients in obtaining external support for drug co-pays since its launch in August 2006.